



FEATURE PROJECT

MISSISSIPPI CENTER FOR EMERGENCY SERVICES

The new building includes space for emergency staff, administration, and hangar space for helicopters. Metro's work included a VRF system, ERV, make up air, and all related plumbing for this project.

AIR CARE TO THE RESCUE

For almost 25 years, the University of Mississippi Medical Center has operated an emergency air service performing life saving missions for trauma patients, transporting the critically ill to a larger hospital, or other related critical services. Now known as the Mississippi Center for Emergency Services, they have safely logged over 2 million miles.

Operating four helicopters stationed around the state, these units are specially equipped for immediate care of medical needs on board. The staff manning these services are ready with ventilators, heart monitoring, neonatal care, ultrasound for trauma diagnosis, and other types of critical care equipment.

Mid State Construction of Jackson was the general contractor for this 25,000 square foot new facility fronting Interstate 55 near St. Dominic Hospital. The new building includes space for emergency staff, administration, and hangar space for helicopters. Metro's work included a VRF system, ERV, make up air, and all related plumbing for this project.

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COMMUNITY BANK HEADQUARTERS



FLOWOOD ★ MISSISSIPPI

Community Bank has grown in a few short years from a small bank to a \$3.3 billion enterprise with 51 offices spread over four states. New headquarters for this bank will be the flagship of the new 230 acre Waterton development in Flowood. This 90,000 square foot, 4-story building will front the central town square of this planned community. Fountain Construction is the general contractor for this project with Metro installing a ground source geothermal system for heating and cooling.

HALF SHELL OYSTER HOUSE



MADISON ★ MISSISSIPPI

If you have traveled the Gulf South, you have likely encountered Half Shell. This chain, started in 2009 in Gulfport, MS, is known for chargrilled oysters among other southern dishes. Now with 13 locations in 3 states, Madison will be the newest location opening this fall. Codaray Construction is the general contractor for this new development just east of I-55. Metro's work includes plumbing, HVAC, kitchen hoods and make up air systems.

PEARL HIGH SCHOOL



PEARL ★ MISSISSIPPI

The Pearl School District is adding a multi-purpose facility to the Pearl High School campus. This 21,000 square foot space includes a gymnasium, the drama department, and classrooms. Pearl High is one of six schools in the city system with over 4,000 students enrolled. S&L Construction is the general contractor for this addition. Metro's scope of work includes Roof-top HVAC, mini-splits and all plumbing for the new building.

ST. JAMES EPISCOPAL CHURCH



BATON ROUGE ★ LOUISIANA

Few church buildings have the rich history found in St. James Episcopal in Baton Rouge. The beginnings of St. James date back to 1819 with the formal charter in 1844. Built in the Gothic Revival style, the main sanctuary features original Tiffany glass hand-crafted by Louis Comfort Tiffany of Tiffany Glassworks in New York City. Cangelosi Ward is the general contractor for this extensive renovation of the church. Metro will remove existing boiler, air handlers, and piping and install new VRF systems for the facility. This project will be completed in early 2021.

METRO COMMERCIAL PLUMBING SERVICES WELCOMES CLAY SAVELL!

Clay Savell has joined Metro as the Sales Manager over commercial plumbing services. He comes to our organization with a solid background in plumbing service and installation. Clay leads marketing of this division meeting new customers and working with many existing clients.

Our service team is ready for every issue from leaking pipes, drain stoppage, installation of new water heaters, kitchen or rest room renovations, gas service, and backflow repair/certifications. Outdoor water/sewer service, under slab leaks, or behind walls... No job is too difficult for the Metro team. Call us for emergency or renovation needs!



CLAY SAVELL

SAFETY CORNER: THE BEST BANG FOR THE BUCK

Safety is recorded as an expense for each project. Project Managers see PPE charged to jobs in the form of harnesses, safety glasses, hi-vis vests, gloves, and first aid kits. Regular training of personnel includes scissor lifts, forklifts, trenching, and OSHA 10. Every component of safety has a price tag attached.

All of these costs pale in comparison to the injury sustained in an accident. News of a fall, a cut, or a vehicle accident stops everyone in their tracks. Skilled tradesmen are our most valuable resource. They are the line connecting a sale to a completion. Yes, even in days of a pandemic with news of high unemployment, craftsmen are hard to find.

What is the net cost for safety? If one accident is avoided and everyone shows up and pushes 'the project to completion on time, the expense of safety is negligible. Our goal is zero reportable accidents and that reflects the value of a safety dollar.



BY: RICK WHITE

DESIGN CONSTRUCTION SERVICE

MY VIEW: MARKETING & MANAGEMENT: TWO SIDES OF THE SAME COIN

The marketing guys all want to close a sale. The project managers all want productivity. Superintendents need the crews to be efficient. The financial team is always looking to cut costs. Just as you can't have a coin with only one side, every business needs all components working together to run efficiently.

Frank, Bryan and I meet regularly as owners to discuss job progress, personnel, long range planning, and other business needs. With every decision, we need to be armed with good data to guide our direction. Our small team recognized that need back in 1994 and this is even more important today. Estimates need to be accurate... Job cost coding for equipment, materials, and labor must be correct... If things go sideways during the project, you **MUST** know why.

Most of our newsletters are a salute to our marketing efforts. This publication announces ongoing jobs and projects to come. Success of marketing is a good and right thing to celebrate. But behind the scenes are a thousand moving parts called management. Payroll, equipment purchases, and rentals all occur daily and project managers have the task of managing a myriad of details. Without the accuracy and diligence of this group, projects may not end well.

We are thankful for a team who pulls all of this together in a clear and concise way. Management is everything that happens after the sale. Final results depend on it.

METRO FISH FRY: LOOKING FORWARD TO 2021



Our last newsletter announced a delay of this annual event. With the current pandemic status, we have cancelled this for 2020. We look forward to reviving our Open House in the coming year. It is the largest company event held annually and serves as a big "Thank You" for our customers, vendors, and related professionals who support us in so many ways.

EMPLOYEE SPOTLIGHT: SUSAN HAMMOND



SUSAN HAMMOND

Susan joined Metro in 2015 and serves as our administrator for commercial plumbing services. She initially worked with Metro Building Services managing contracts and billings before moving to her current position. Susan has been a great asset in moving this division to a more streamlined and efficient operation. She is a graduate of Mississippi College where she received her Bachelor's in Business Administration.

Susan is a resident of Raymond and is married to Jason. She is mom to Summer (who recently was married) and Gabe. They spend time as a family watching Gabe play sports. Susan also enjoys photography. Thanks for being part of the Metro team!

METRO MECHANICAL

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FABRICATING SPECIALISTS: YES! WE CAN MAKE THAT.



CHARLIE DAVIS, FABRICATOR

With a major investment in metal working machinery, our fab shops in Bolton and Hammond can turn out virtually any product of galvanized metal, stainless, and black iron. Our spiral machine can produce round pipe from 6 inches to 36 inches diameter. The welding shop fabricates custom roof curbs, steel frames and other metal supports. The coil line and plasma can cut any quantity of duct and fittings with amazing speed and accuracy providing the needs for our construction projects and for the wholesale market, too.

Willie Johnson heads up our shop fabrication division and has been with Metro for almost 25 years. We welcome the opportunity to provide products for our vendors or others who need materials and can't wait for the delay of factory produced goods.

UPCOMING PROJECTS 2020

ROUSE'S MARKET

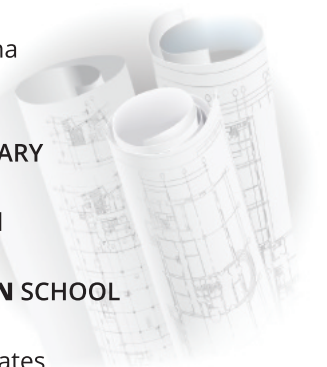
New Orleans, Louisiana
with Palmisano

ARCHWAY APOTHECARY

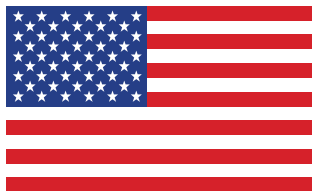
Covington, Louisiana
with Kent Design Build

NORTHWEST RANKIN SCHOOL

Flowood, Mississippi
with Amason & Associates



AS WE CELEBRATE OUR COUNTRY'S INDEPENDENCE



Pray for our nation and leaders as we navigate this difficult time in history. May we never forget as our pledge states, "We are one nation under God, indivisible, with liberty and justice for all".

"If my people who are called by name, will humble themselves and pray and seek my face and turn from their wicked ways, then I will hear from heaven, and I will forgive their sin and will heal their land."

2 Chronicles 7:14