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SOUTHERN PINE EPA

We featured Southern Pine Electric two years ago as we were beginning construction of the new facility in Taylorsville. The general contractor, Larry Sumrall Contractors of Laurel, managed the construction for this project. This expansion is now complete and serves as the main headquarters for the Association.

Metro is proud to be the service provider for ongoing maintenance services for both the main office as well as regional offices around their service area. Southern Pine serves an eleven-county area mostly east of Interstate 55 and south of Interstate 20 in Mississippi extending south to Hattiesburg. They are one of the largest energy cooperatives in the country and serve over 14% of the land mass of our state.

Southern Pine's stated mission is to provide reliable safe power at the lowest possible cost to their customers. With over 10,000 miles of power lines and 65,000 metered service points, they have grown many fold from their original 481 homes served back in 1938.

Metro completed all HVAC and plumbing for this new facility which includes a variety of water source heat pumps, cooling tower, VAVs and mini-splits. The addition has more than 250 tons of cooling capacity.

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FASTENAL DISTRIBUTION CENTER



Fastenal, the largest U.S. distributor of industrial fasteners, construction and industrial supplies and safety equipment will soon open their largest distribution center to date in Madison County. With \$5 billion in sales and 2200 locations, this Winona, MN based company is increasing their southern U.S. presence with this expansion. Anchor Construction of Granger, IN is the general contractor for this project. Metro partnered with Fastenal in a design/build approach for the facility. This 262,000 square foot facility has four air turnover units for warehouse cooling and packaged equipment for the office area. This center will be open for operation in late October.

UMMC EMERGENCY SERVICES



On the ever-expanding campus of the University of Mississippi Medical Center, Mid-State Construction is the general contractor for a new emergency services facility to house EMS helicopter dispatch. The 25,000 square foot building fronts Interstate 55 near the eastern edge of the medical center. Our scope of work includes a VRF system, an ERV, and make-up air system and kitchen hood and all related plumbing for the facility. This project is set to turn over in early 2020.

SOUTHEASTERN LA UNIVERSITY



Another design/build project for Southeastern LA University is the renovation for **Anzalone Hall** on the main campus. This 25,000 square foot building will serve the School of Industrial Technology teaching welding and industrial safety. Metro is the prime contractor for this work and includes a total HVAC replacement, energy management system and ventilation for the welding area. Packaged roof-top units will serve cooling needs with a boiler system for heat.

COMMUNITY BANK



Work is underway for the Waterpointe development just south of Dogwood Market in Flowood. This \$250 million project will include 800K square feet of commercial and 500+ residences. Headquarters for Community Bank will be one of the largest tenants here. Metro is installing the **geothermal wells** for the bank building which includes 200 wells – 300 feet deep. Using the efficiency of ground source heating and cooling is a growing concept even in the South and this is our 6th geothermal project.

PLUMBING SERVICE. DELIVERING SERVICE THAT CAN'T WAIT!

Metro will soon complete our eighth year offering commercial plumbing service in the metro area. This line of work is considered critical response because few things are as critical for business operations than running water and restroom facilities. **Service of this type can't wait.**

A quick review of weekly calls include 1) replacing a water heater, 2) water leaking through a wall, 3) fire main repairs, 4) underground sewer under parking area repairs, and 5) pipe repair to a swimming pool. Metro responds to dozens of commercial calls weekly and are ready for every type of water, gas, or drain emergencies. Give us a call at 601.866.9050 for a fast, efficient response.



PLUMBING SERVICES BY METRO

SAFETY: GETTING INTO THE WEEDS

The term getting into the weeds generally has a negative connotation. It means you may be missing the big picture. The management of safety requires getting out of the conference room and in front of field crews. Our safety team, led by Lamar McPhail, does an excellent job of meeting weekly on project sites for reviews and inspections. Metro was the recipient of the Associated Builders and Contractors National Gold Level STEP Award again for 2019.

Positive results of safety do not happen without many hours behind the scenes promoting a culture of everyone going home each day safely. We offer a "shout-out" to these guys for getting into the weeds to push this valuable message.



LAMAR MCPHAIL, SAFETY DIRECTOR



BY: RICK WHITE

DESIGN CONSTRUCTION **SERVICE**

MY VIEW: "MY FINGERPRINTS ON IT"

Many years ago, there was a commercial on television portraying a sculptor working on a statue. He meticulously carved details into the work of art. The narrator asked, "How do you know when you are complete?". The sculptor's simple response was, "When they take it away".

Our management team probably feels a lot like the artist many days. We work on systems, processes, and methods of how we do our jobs. Efforts are made to streamline these, correct errors made in the past, and think of ways to improve outcomes. The message we push to leadership is "own the job". If you did it, be proud of it!

Metro is in a good season. Our sales and marketing group has kept backlog of work at an all-time high for all of 2019. Plumbing service and HVAC service has expanded both in number of calls generated and a larger customer base. Opportunities are knocking on our door.

Even in this busy season when revenues are generated and new projects are hitting the books, we want to be careful not to lose sight of finishing well. Finishing means a number of people managing their particular corner of the business must do their job.

Marketing finds the opportunity... engineering/PMs hash out a design... estimating assembles a budget... the field crews are handed a project... fabrication must get materials manufactured... the project install process must be managed... with the final product checked and verified. In the midst of these steps (or variations of them), safety must be adhered to, administrative processes are done, and schedules have to he met.

With 125-150 individual construction projects and thousands of service tickets a year, this cycle takes place countless times. Like the sculptor, when we close the books on a project, our goal is to have carefully completed every necessary step. **Every one of** these tasks leaves your fingerprints. For the almost 150 people in the organization, thanks for your part. We are proud to call it a "Metro Job".

EMPLOYEE SPOTLIGHT: DAVID SIMPSON



DAVID SIMPSON

Few people at Metro wear the variety of hats as does **David Simpson**. His primary tasks include warehouse, shipping and receiving of outbound and inbound freight as well as inventory management. In addition to these duties, David also is our Fleet Manager of approximately 100 units of trucks, trailers, and related construction equipment. As he would quickly tell you, no two days are alike and never boring. There is always something to do.

David joined our management team twelve years ago having been self-employed for several years prior. In his spare time, he enjoys tinkering with cars, attending local car shows, and helping friends with car-related projects. His home shop is nicknamed "Simpson's Hot Rod Garage".

David opens the building each morning usually before 6 a.m. ready to start the day. We appreciate his skills and his can-do attitude. David is not one who seeks out attention, so we use our newsletter to express a well-deserved



Post Office Box 368 1385 Industrial Drive Bolton, Mississippi 39041 metromechanical.net • 601.866.9050

HATTIESBURG MARKET: GROWING EXPONENTIALLY!

About a year ago, Metro announced the opening of a Hattiesburg location to serve the Pine Belt region of south Mississippi. This has long been an area we worked in going back to the construction of Turtle Creek Mall in the late 1990s.

Drew Entrekin joined our team with the opening of this office and leads project management and marketing. He is a graduate of Kaplan University where he received his Bachelor's degree in Information Technology. He also serves in the U.S. Air Force Reserves based out of Keesler AFB in Biloxi. Drew and his wife, Heather live in Petal. He has more than ten years experience in the mechanical industry.

Several premier projects have been completed in this area over the past year including Regions Bank
Operations Center in west Hattiesburg, First Bank on
Highway 98, and the recent mechanical upgrades at
Johnson Science Tower on the campus of USM. We will
soon start a major renovation at Hattiesburg High School.

Metro's offices are on Highway 49 north near Hub Lanes. We are excited about celebrating our first year with a physical presence in this market and anticipate great things for our future.



GALLOWAY UNITED METHODIST CHURCH

Jackson, Mississippi Metro as Prime Contractor

COMMUNITY BANK

Flowood, Mississippi with Fountain Construction as General Contractor

HATTIESBURG HIGH SCHOOL

Hattiesburg, Mississippi with Codaray Construction as General Contractor

BOGALUSA POST OFFICE

Bogalusa, Louisiana with Acadiane Renovations as General Contractor

HOLIDAY SCHEDULE AHEAD

As we approach the holiday season, we are mindful of our blessings of family, friends and business associates. We are thankful that business slows just a little for Thanksgiving and Christmas so we can all enjoy time with the most important people in our lives.

Our holiday schedule is as follows:

- Thanksgiving Closed November 28-29
- Christmas Closed December 24 p.m.-25
- New Year's Day Closed January 1

Oh give thanks to the Lord, for he is good; for his steadfast love endures forever. Psalm 118:1