

METRO MESSAGE

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MMC MATERIALS, INC.

A CENTURY OF GROWTH

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MMC MATERIALS, INC.
NEW CAMPUS
CANTON, MISSISSIPPI

The list of Mississippi companies who have survived the ups and downs of almost 100 years likely comprise a limited group. MMC Materials, Inc. would be the exception to this rule. Beginning in 1927, this organization experienced significant growth in the early years and has continued success to the present.

A new campus is under construction near the Nissan plant in Canton with Probit Construction as the general contractor. This new facility will include offices, materials lab, and a truck shop. Metro is installing all plumbing and HVAC for this 37,500 square foot project. Construction should be complete by mid-year.

MMC serves the commercial, industrial, infrastructure, and residential markets throughout Mississippi, Southern Alabama, West Tennessee, and East Louisiana. Operating as Mississippi Materials Company for years, they made the name change to MMC Materials, Inc. in 1999.

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FIRST BANK



HATTIESBURG ★ MISSISSIPPI

The third Hattiesburg location of First Bank is under construction on Highway 98 on the western edge of the city. Dating back to 1895, this home-town community bank, based in McComb has a strong presence throughout the southern part of the state. Mike Rozier Construction of Hattiesburg is the general contractor for this new branch scheduled for completion later this year. Metro is installing package roof top equipment, VAVs, and the plumbing.

SOUTHEASTERN LA UNIVERSITY



HAMMOND ★ LOUISIANA

This university campus is just across town from our Louisiana regional office. At Metro, we are proud that 90%+ of our business comes through repeat business. Southeastern is representative of the strong commitment to customer service, complete client satisfaction, and our desire to be a solutions-based vendor for services. We are on campus regularly and recently performed several equipment change-outs in multiple buildings.

BRADLEY ARANT



JACKSON ★ MISSISSIPPI

Brasfield and Gorrie is the general contractor for this renovation of office space in downtown Jackson. The 9th and 10th floors of One Jackson Place are undergoing extensive renovations for Bradley Arant, a regional law firm. This firm, based in Birmingham, employs over 500 attorneys offering an array of legal services including banking/finance, cybersecurity, intellectual property, and labor law. This renovation is scheduled for completion in early 2019.

HVAC & PLUMBING: YES, WE ARE YOUR SERVICE PROVIDER



Seldom a month goes by without a call from a past construction customer asking who to call regarding a service issue. This starts our 20th year of newsletters – our 18th year of HVAC service and our 9th year of plumbing service and we feature service regularly. Metro is known as a construction contractor primarily as about 80% of our operations cover new construction, renovations and equipment change-outs.

Our HVAC service operations service chillers, boilers, VRF, split systems, package units, exhaust and ventilation systems, refrigeration systems, ice makers, and energy management systems. We perform services in every commercial arena including office, entertainment, distribution centers, manufacturing, schools, medical, retail, and churches. Our phones are manned through a call center after hours and we respond 24/7 as needed. In addition to emergency services, we commit thousands of man-hours

annually to preventive maintenance services. Routine regular maintenance is the easiest way to avoid breakdowns in extreme weather. Our technicians are able to identify problems and make repairs before they become a headache for you.

Plumbing services cover the spectrum of repairs and maintenance involving everything to do with water service, drains, plumbing fixtures, and gas service. Ask anyone in municipal services the chaos involved when water service is interrupted. It is an emergency. Water leaks, stopped drains, clogged manholes, gas leaks, kitchen-breakroom-rest room renovations, backflow certifications all fall under the heading of plumbing services. **Call us for any and all HVAC and plumbing service needs... or refer us to a friend.**



THE SAFETY CORNER: TIME IS MONEY

Our American culture is one of hurrying from task to task. We love the convenience of drive-throughs, the speed of the latest electronics, and on and on. So, what does this have to do with safety?

The promotion of safety, training, and PPE use all take extra time. In the hurry of pushing the job to completion, it is easy to move everything else to the back burner for the sake of getting it done. Pushing safety down the scale of importance may cost you an injury or loss of a co-worker. Time missed by an injury may delay the project. Skipping safety may be a costly mistake... certainly one not worth taking.

Metro spends literally tens of thousands of dollars a year on safety training, PPE and safety compliance. It is the best investment in the most important part of the company – our people! **Time spent for safety is time well spent.**



BY: RICK WHITE

DESIGN CONSTRUCTION SERVICE

MY VIEW: THE 60/25 RULES

Recently I passed that big birthday most young folks consider old. Coincidentally, we have just completed our 25th year of business as Metro. Allow me a personal opportunity to bypass the normal company promo found in this spot each edition.

I enjoy quotes and bits of wisdom shared by those who are gifted with creativity. A few days ago I came across a list of “Rules for Life” that resonated with me turning 60. So many of these have a spiritual application, a human interaction application and a workplace application.

I renamed them my 60/25 rules to honor the recent birthday/anniversary celebration. (Note: credit for this goes in part to a guy named Tony Schwartz – though I have edited and personalized parts)

The 60/25 Rules

- I Humility is Underrated – stop thinking you are **all that!**
- II Be Grateful – success is not all because of you
- III Life is full of uncertainty – quit worrying about every little thing
- IV Criticizing someone else does not make ME look better
- V Do the hardest things FIRST every day
- VI Anything worth a penny takes work
- VII Practicing good things creates GOOD habits
- VIII Slow down & smell the roses – but DON'T stop
- IX Be content
- X Do the right thing expecting nothing back - just because it's the right thing to do
- XI Add value to everything and everyone in your circle of influence
- XII Life is flying by – enjoy each moment

I am hopeful to continue to enjoy health, the energy to work, and the inner drive to keep on keeping on for some years to come. Retirement (totally) does not hold real appeal for me today. In time, I will slow my routine and enjoy more days of rest and some travel. In the meanwhile, I am extremely proud to be associated with this great company. The newsletter is one of my favorite job responsibilities. **Happy New Year to all!**

EMPLOYEE OF THE YEAR: SCOTT SHIFLETT



FRANK WHITE & SCOTT SHIFLETT

Each year we recognize our “Extra Mile” recipient as someone who goes beyond the basic expectations of the job. Metro has many talented individuals who fit into this category.

Our selection for 2018 is Scott Shiflett, Piping Superintendent. Scott has been with Metro from the early days (1994) and had previously worked with Frank prior to our existence as a company. Scott would agree he is “old school”. He values and demonstrates a strong work ethic. He is candid with his comments but is careful to think through the facts when offering opinions. Scott is respected by the personnel he leads and they know he will back them in critical situations.

Thank you, Scott for 25 years of dedicated service to our organization. You make us a better company by your sacrifice and effort to go that extra mile.

**SAVE
THE
DATE**

Metro's Annual Open House and Fish Fry is **Friday, April 26.**
Mark your calendars for this special event!



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METRO CHRISTMAS PARTIES: IT WAS A CHRISTMAS BASH!



Ho, Ho, Ho and a Merry Christmas from our team at Metro. Employees and guests enjoyed our usual venue at McKenzie Arena in Raymond for the annual Christmas bash. Great attendance, good food, and gifts galore marked this holiday celebration. **Wesley Shotts** was the grand prize winner of a Honda Ruckus motorcycle.

Our Louisiana event was held at Topela's in downtown Hammond. **John Fava** was the grand prize winner of a giant screen smart TV. This is an enjoyable time of year to meet spouses, friends and visit with our field staff who don't come to the office on a regular basis. Frank gave a brief report on the state of business at Metro during both events. We are excited about the New Year and the opportunities 2019 brings.

UPCOMING PROJECTS

2019

UMMC HELICOPTER HANGAR
Jackson, Mississippi
with Mid-State Construction

GOVERNOR'S MANSION
Jackson, Mississippi
Metro is Prime Contractor

STATE OF MISSISSIPPI
Winter Complex Central Plant
Jackson, Mississippi
Metro as Prime Contractor

FASTENAL DISTRIBUTION CENTER
Gluckstadt, Mississippi
with Anchor Construction



TWENTY-FIVE YEARS AND COUNTING...



As Metro Mechanical closes the chapter on our first quarter century, we are humbled by so many who have added to and aided our growth and success. There is not enough space available to name all the players who trusted us during those early upstart days. You read the statistics and failure rate for entrepreneurs and it is less than encouraging.

A special thanks to the many clients and contractors, the other subcontractors who support us, vendors who trust us with lines of credit, and the professionals who offer support in various ways. But most of all, we are thankful to God for his rich blessings and protection. **This has been an amazing ride thus far.**

*Trust in the Lord with all your heart and do not lean on your own understanding.
In all your ways acknowledge him, and he will make straight your paths. (ESV) Proverbs 3:5-6*